

TOTAL	Nov.18	Dec.18	Jan.19	Feb.19	Mar.19	Apr. 19	May. 19	Jun. 19	Jul-19	Aug. 19	Sept.19	Oct. 19	Nov.19
LISTINGS	643	387	787	776	1,053	1,200	1,292	1,112	963	958	836	736	587
SALES	323	217	216	292	372	456	544	479	545	488	441	420	405
PRICE RATIO	96.73%	95.45%	96.57%	96.47%	96.74%	96.18%	96.60%	96.89%	96.21%	96.61%	96.24%	96.45%	96.01%
DAYS TO SELL	71	83	83	78	78	74	66	87	71	70	78	81	83
ACTIVE INVENTORY	2,946	2,565	2,736	2,860	3,141	3,453	3,716	3,817	3690	3,645	3,454	3132	2,808
SINGLE FAM RESIDENTIAL													
LISTINGS	242	129	282	298	434	493	526	468	426	418	316	313	218
SALES	137	91	80	118	136	191	240	213	230	195	194	165	167
AVERAGE PRICE	\$650,785	\$668,199	\$688,886	\$669,073	\$722,463	\$695,659	\$689,469	\$692,246	\$713,290	\$720,665	\$712,371	\$681,861	\$752,004
MEDIAN PRICE	\$625,000	\$635,000	\$642,500	\$619,000	\$648,250	\$635,000	\$650,000	\$644,000	\$686,000	\$656,500	\$661,250	\$640,000	\$649,950
PRICE RATIO	96.54%	96.30%	96.89%	97.12%	97.33%	97.18%	97.49%	97.47%	97.04%	97.19%	97.14%	97.77%	97.69%
DAYS TO SELL	63	74	77	69	60	62	56	103	61	60	65	69	72
INVENTORY	950	773	807	863	1,015	1,153	1,259	1,309	1302	1,293	1,147	1053	888
CONDO													
LISTINGS	150	77	180	174	207	259	269	204	188	194	193	141	119
SALES	71	46	60	80	96	100	122	102	134	127	88	104	97
AVERAGE PRICE	\$329,313	\$297,189	\$336,258	\$318,989	\$371,338	\$409,629	\$357,184	\$35,506	\$362,685	\$358,171	\$387,569	\$318,155	\$402,589
MEDIAN PRICE	\$325,000	\$287,500	\$330,500	\$322,500	\$348,500	\$373,750	\$324,500	\$331,000	\$342,750	\$335,000	\$345,000	\$310,000	\$337,900
PRICE RATIO	97.62%	96.72%	97.00%	96.96%	97.11%	97.21%	96.16%	97.26%	97.19%	97.88%	97.45%	96.88%	96.79%
DAYS TO SELL	56	72	78	78	64	66	53	55	69	66	75	74	76
INVENTORY	489	443	478	505	546	618	674	676	640	596	602	527	479
TOWNHOUSE													
LISTINGS	87	58	122	111	154	179	191	154	117	122	121	99	84
SALES	42	31	33	38	96	80	96	80	89	79	68	53	58
AVERAGE PRICE	\$513,330	\$478,500	\$489,037	\$462,105	\$494,884	\$471,881	\$489,555	\$508,397	\$517,908	\$502,228	\$533,253	\$500,407	\$501,739
MEDIAN PRICE	\$501,500	\$485,000	\$446,054	\$450,000	\$482,000	\$481,500	\$461,950	\$490,000	\$503,000	\$480,000	\$480,000	\$470,000	\$482,000
PRICE RATIO	97.48%	97.64%	97.22%	97.60%	97.86%	97.44%	97.82%	97.41%	98.02%	97.77%	96.93%	97.85%	97.29%
DAYS TO SELL	64	73	86	65	80	72	61	55	65	61	80	72	69
INVENTORY	353	298	335	366	391	268	447	425	385	371	363	330	301
LOTS													
LISTINGS	41	43	70	70	85	60	89	107	74	64	56	39	40
SALES	21	6	7	11	10	11	19	14	15	24	22	27	18
AVERAGE PRICE	\$338,614	\$257,967	\$366,428	\$264,318	\$372,291	\$353,250	\$281,379	\$232,143	\$377,840	\$322,367	\$410,029	\$357,356	\$366,076
MEDIAN PRICE	\$314,000	\$297,900	\$386,000	\$211,500	\$285,000	\$325,000	\$279,999	\$245,000	\$249,900	\$332,000	\$387,315	\$312,000	\$312,000
PRICE RATIO	96.25%	95.66%	97.24%	89.46%	96.06%	91.44%	93.77%	95.88%	95.15%	94.91%	89.83%	95.19%	92.44%
DAYS TO SELL	114	160	90	111	160	165	160	120	207	107	98	138	142
INVENTORY	423	404	430	442	478	489	502	556	522	516	510	450	416
AVG ANNUAL SALES	14.82%	11.21%	10.99%	13.96%	13.29%	14.54%	19.74%	14.17%	19.7	15.78%	17.23%	17.84	16.88%
COR	904	912	912	914	910	901	892	899	889	885	882	883	881