

TOTAL	Jul. 18	Aug.18	Sep.18	Oct.18	Nov.18	Dec.18	Jan.19	Feb.19	Mar.19	Apr. 19	May. 19	Jun. 19	Jul-19
LISTINGS	1,097	993	942	872	643	387	787	776	1,053	1,200	1,292	1,112	963
SALES	476	449	385	403	323	217	216	292	372	456	544	479	545
PRICE RATIO	96.65%	96.73%	96.76%	96.73%	96.73%	95.45%	96.57%	96.47%	96.74%	96.18%	96.60%	96.89%	96.21%
DAYS TO SELL	58	70	70	67	71	83	83	78	78	74	66	87	71
ACTIVE INVENTORY	3,317	3,361	3,342	3,197	2,946	2,565	2,736	2,860	3,141	3,453	3,716	3,817	3690
SINGLE FAM RESIDENTIAL													
LISTINGS	492	454	425	334	242	129	282	298	434	493	526	468	426
SALES	201	190	180	173	137	91	80	118	136	191	240	213	230
AVERAGE PRICE	\$782,398	\$687,413	\$720,824	\$667,490	\$650,785	\$668,199	\$688,886	\$669,073	\$722,463	\$695,659	\$689,469	\$692,246	\$713,290
MEDIAN PRICE	\$695,000	\$640,500	\$677,500	\$633,000	\$625,000	\$635,000	\$642,500	\$619,000	\$648,250	\$635,000	\$650,000	\$644,000	\$686,000
PRICE RATIO	97.78%	97.13%	97.21%	96.94%	96.54%	96.30%	96.89%	97.12%	97.33%	97.18%	97.49%	97.47%	97.04%
DAYS TO SELL	44	60	58	58	63	74	77	69	60	62	56	103	61
INVENTORY	1,230	1,265	1,241	1,114	950	773	807	863	1,015	1,153	1,259	1,309	1302
CONDO													
LISTINGS	222	170	174	180	150	77	180	174	207	259	269	204	188
SALES	129	116	94	110	71	46	60	80	96	100	122	102	134
AVERAGE PRICE	\$343,315	\$354,728	\$346,102	\$348,401	\$329,313	\$297,189	\$336,258	\$318,989	\$371,338	\$409,629	\$357,184	\$35,506	\$362,685
MEDIAN PRICE	\$325,000	\$328,000	\$325,000	\$333,500	\$325,000	\$287,500	\$330,500	\$322,500	\$348,500	\$373,750	\$324,500	\$331,000	\$342,750
PRICE RATIO	97.60%	97.20%	97.05%	96.89%	97.62%	96.72%	97.00%	96.96%	97.11%	97.21%	96.16%	97.26%	97.19%
DAYS TO SELL	49	60	64	62	56	72	78	78	64	66	53	55	69
INVENTORY	571	554	536	499	489	443	478	505	546	618	674	676	640
TOWNHOUSE													
LISTINGS	153	122	136	109	87	58	122	111	154	179	191	154	117
SALES	61	75	46	55	42	31	33	38	96	80	96	80	89
AVERAGE PRICE	\$518,211	\$504,574	\$510,426	\$502,549	\$513,330	\$478,500	\$489,037	\$462,105	\$494,884	\$471,881	\$489,555	\$508,397	\$517,908
MEDIAN PRICE	\$500,000	\$500,000	\$492,250	\$512,500	\$501,500	\$485,000	\$446,054	\$450,000	\$482,000	\$481,500	\$461,950	\$490,000	\$503,000
PRICE RATIO	96.22%	97.29%	97.23%	97.85%	97.48%	97.64%	97.22%	97.60%	97.86%	97.44%	97.82%	97.41%	98.02%
DAYS TO SELL	60	67	71	54	64	73	86	65	80	72	61	55	65
INVENTORY	361	359	385	378	353	298	335	366	391	268	447	425	385
LOTS													
LISTINGS	82	71	53	100	41	43	70	70	85	60	89	107	74
SALES	17	16	11	9	21	6	7	11	10	11	19	14	15
AVERAGE PRICE	\$526,876	\$417,478	\$168,500	\$430,133	\$338,614	\$257,967	\$366,428	\$264,318	\$372,291	\$353,250	\$281,379	\$232,143	\$377,840
MEDIAN PRICE	\$359,900	\$336,000	\$80,000	\$439,900	\$314,000	\$297,900	\$386,000	\$211,500	\$285,000	\$325,000	\$279,999	\$245,000	\$249,900
PRICE RATIO	93.84%	93.51%	94.19%	95.19%	96.25%	95.66%	97.24%	89.46%	96.06%	91.44%	93.77%	95.88%	95.15%
DAYS TO SELL	73	215	116	155	114	160	90	111	160	165	160	120	207
INVENTORY	413	416	414	451	423	404	430	442	478	489	502	556	522
AVG ANNUAL SALES	16.27%	17.88%	13.19%	14.61%	14.82%	11.21%	10.99%	13.96%	13.29%	14.54%	19.74%	14.17%	19.7
COR	905	912	909	900	904	912	912	914	910	901	892	899	889